**Security Management**

**Q.** We are a manufacturer of physical access control equipment now used by the State Department.  I am interested in learning what future requirements may be for this type of equipment.  In particular, will future access control and intrusion detection equipment be networked and if so, what network interfaces will be used?  Also, who are the major contractors responsible for these items?  (TSB)

**A.** This is a question that I would refer to DS.   The FSE determines what equipment is required to satisfy our needs and evaluates candidate systems to meet those needs. SM fields the equipment that is approved.


**Q.** Concerns about increasing security requirements being placed on the contractor and the lack of availability of qualified, cleared workforce. What waivers are possible if we cannot meet all of the security requirements?

**A.** If the contractor is unable to meet their contractual requirement they should communicate that to the Contracting Officer in A/LM and see if a request for exception would be entertained.


**Q.** Do you actively use GSA schedules? Which Schedules do you use the most?

**A.** At present, none.  In the past we have used GSA contractors for CAG-CST services, but we do not see that requirement coming up as long as we have DOS contracts in place for those services.


**Q.** Can you provide a list of subcontracting opportunities for cleared electronic security installation? Are there any prime contracting opportunities for small HUBZone businesses that have extensive electronic security installation experience with State Department?

**A.** Installers should coordinate with A/LM for a list of our General contractors and Design/Builders.    I don't recommend any discussions concerning our plans for the next iteration of our in-house installation support contract at this time.